# An Introduction to EXPERIENCE FEAST



France (Channel ) England

**EXPERIENCE** 

**EUROPEAN UNION** 

European Regional Development Fund

### **Project Summary**



- A €23.3 million project involving six areas of the Channel region
- A four-year project (until 2023) co-financed by ERDF
   & Cornwall Council
- Cornwall has €2.8million investment designated to the Penzance area
- A project promoting offseason sustainable tourism
- Supporting sustainable economic growth

## **Business Engagement & Product Development**



- Support local businesses to create sustainable cultural itineraries and experiences
- Focused on developing experiences, activities, & itineraries
- Suitable for Oct March period
- Stay local & travel green

### Marketing



### CULTURAL ACTIVITIES IN PENZANCE

With its dramatic scenery and vibrant art scene, it's no wonder that so many creatives and makers are inspired to live in the Penzance area. Visiting in the off-season is the perfect opportunity to catch the latest exhibitions or even unearth a hidden talent of your

#### Experience the culture of Penzance

Take your creative side out of hibernation with these artistic days out. Discover the galleries, sculpture trails, theatre performances and creative workshops waiting for you in the Penzance area.

We will be adding more itineraries over the coming weeks so keep revisiting!













#### WHAT TO DO IN PENZANCE OFF SEASON

Not sure where to start? Check out our <u>itineraries</u> first. They're packed with experiences that you can mix and match to create brilliant days out. Please note: You will need to contact the vanue or experience provider directly to book an activity.

#### TOLCARNE INN SEAFOOD IN NEWLYN

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#### THE SHORE FISH TASTING MENU Featuring in the Michaelin Quide. The Shore

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CAFÉ DOG AND RABBIT

#### 45 QUEEN ST CREATIVE PLATES AND COCKTAILS

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#### Filling West Perwith! Stort your day of discovery at Café Dog and Rabbir, You'll

find this lovely, hidden gem of a cofé just off Acade Square in St Just Rop in for a hearty knych, a warming bowl of easy or a big site of cake and sook up the friendly asmosphere. You're welcome at bring your dog too, Find out more here.



#### LAVENDERS CORNISH BAKERY

Carnish posties, critison bread and a fridge stocked with locally sourced goodies. You'll find this welcoming calls, deli and bakery

#### NEWLYN ARGOE RESTAURANT

Moking the mast of its proximity to Mewlys flat market, Angos specialises in flat, seafood and notural witner. Sitrated on the flatbourfoot of this charming form, the restaurant is an attempheric place to trylect flatourists, such as Jake Dany and  Deliver focused marketing to communicate the new offer

 Drive responsible visitor numbers during Oct - Mar period

 Opportunities to feature in marketing and itineraries

• All experiences must satisfy a sustainable cultural criteria



### What Your Experience Should Include

### THE STORY

It starts by establishing YOUR story of the experience

### People

Who will lead?

Who will you work with?

Who else will your guests interact with?

What are your expertise and passions?

### **Place**

Where are you planning to take your guests?

Are you giving access to a location or venue they wouldn't have access to unless they were doing this experience?

Is this place memorable?

### **Participation**

What will your guests do?

What hands-on activities are you including in your experience?

Who will be leading these activities?

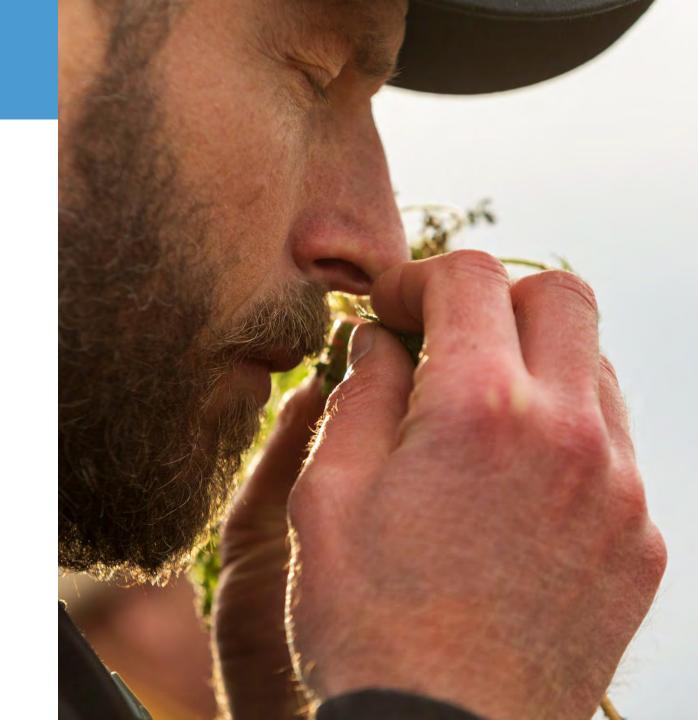
Are your activities memorable?

### **Case Study: Singing Forager**

Bringing a whole new meaning to the phrase 'singing for your supper', the Singing Forager is a foraging course with a difference.

Join Rachel Lambert for a 2-3hr walk, during which you'll learn songs to help you remember which plants are safe to eat.

This bespoke course is suitable for 4+ people and includes tasters and recipe suggestions.

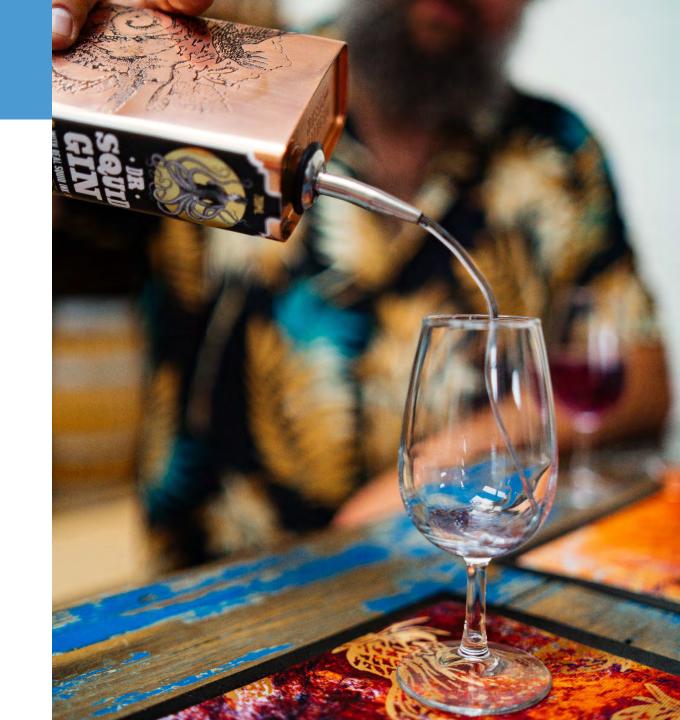


### Case Study: GIN TASTING

Have you ever tried squid ink gin? What about a spirit inspired by the Atlantic Ocean?

Book a tour with Pocketful of Stones to hear their story, discover how their unique spirits are made and enjoy a sample or two.

The distillery even offers miniatures for designated drivers to take home.

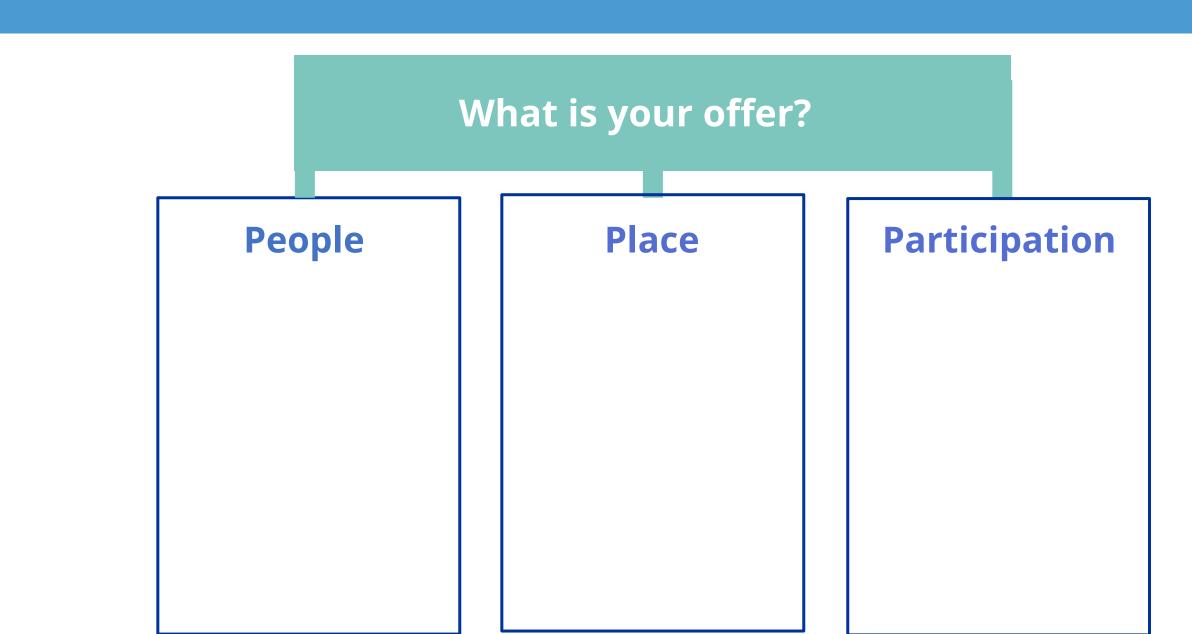


### Ideas

- Catch your fish and make your own fish & chips
- Bake a local delicacy (e.g. Stargazy Pie, Hevva cake) & learn about Cornish culture
- Learn how to make the best cocktails with locally distilled spirits
- Make your own cream tea or pasty



### **Create Your Own Experience**



To find out more email:

<u>experiencepenzance@</u> <u>cornwall.gov.uk</u>

